





- 為客戶提供一站式服務的物業投資公司,由購買、申請房屋貸款、出租、租務管理及轉售一應俱備為客戶提供世界各地具投資價值項目
- 由一班有經驗投資海外房地產的團隊組成
- · 榮獲《資本壹週》「智選品牌大獎2016」之智選海外物業代理品牌大獎
- · 榮獲《經濟一週》「實力品牌大獎2017」之海外物業 代理





ECONOMIC DIGEST

恭賀下列獲獎機

行政座駕

奥迪香港 Audi Hong Kong 奥迪香港

Audi

危疾及醫療保險 中國人壽(海外)

China Life Insurance (Overseas) Company Limited 中國人壽保險(海外)股份有限公司

Fanss MORE Group Limited 中国人寿

FANSS

中小企銀行服務

滙豐工商金融

HSBC Commercial Banking 滙豐工商金融



人壽保險公司 AXA 安盛

AXA Hong Kong AXA安盛



中港流動電話網絡服務供應商 中國移動香港

China Mobile Hong Kong Co., Ltd. 中國移動香港有限公司



CHINA MOBILE

CHINA LIFE

First Asia Merchants Bullion Limited 第一亞洲商人金銀業有限公司 中国移动通信



股票交易系統

Infocast 滙港資訊 Infocast Limited 滙港資訊有限公司

infocast 滙港資訊

家族私人信託 交通銀行信託有限公司

Bank of Communications Trustee Limite 交通銀行信託有限公司



證券公司 中信証券國際

TIC Securities Brokerage (HK) 中信証券經紀香港



中信证券 **CITIC SECURITIES**

外匯公司 **Z.com Trade**

海外物業代理

Fanss MORE

貴金屬買賣

GMO-Z.com Forex HK Limited



互聯網推廣服務供應商

New iMedia Solutions Limited 新互動媒體有限公司



強積金基金經理 中銀保誠資產管理

BOCI-Prudential Asset Management Limited 中銀國際英國保誠資產管理有限公司



銀行(財富管理)

企業流動通訊服務供應商

1010

CSL Mobile Limited

香港移動通訊有限公司

大新銀行 Dah Sing Bank, Limited

大新銀行有限公司



銀行(個人理財) 恒生銀行

Hang Seng Bank Limited 恒生銀行有限公司

偵探社

香港企業保安

Hong Kong Corporate Security Limited

香港企業保安有限公司



強積金管理公司

HANG SENG BANK Principal Hong Kong

中小企融資服務

上海商業銀行

Shanghai Commercial Bank

上海商業銀行



上海商業銀行

SHANGHAI COMMERCIAL BANK

迅達財務

交易所買賣基金(ETF)

中銀保誠資產管理

BOCI-Prudential Asset Management Limited BANK OF CHINA 中銀國際英國保誠資產管理有限公司



Cathay Pacific Airways Limited 國泰航空有限公司



一般保險 大新保險

CATHAY PACIFIC g Insurance Company (1976) Limited 大新保險(1976)有限公司



身體檢查中心

Hong Kong Health Check & Medical Diagnostic



旅行社 太古旅遊

Swire Travel Limited 太古旅遊有限公司



跨境銀行服務

中國建設銀行(亞洲)

China Construction Bank (Asia) 中國建設銀行(亞洲)



名貴鐘錶行 英皇鐘錶珠寶 or Watch & Jewellery (HK) Co. Ltd. 草皇鐘錶珠寶(香港)有限公司



商業銀行服務 雁豐工商金融 **HSBC** Commercial Banking

滙豐工商金融



財務機構 迅達財務 Felstar Finance Co. Ltd.

TELSTAR 迅達財務有限公司







*獲獎名單按公司英文排序



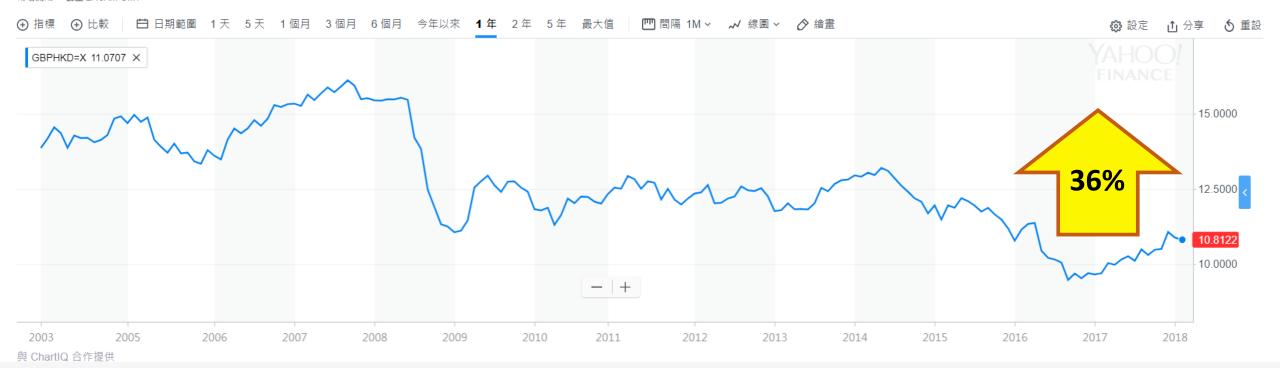
英國脫歐後: 匯率

英鎊/港元 (GBPHKD=X) ☆ 加入追蹤清單

CCY。貨幣為 HKD。

10.80 -0.005 (-0.05%)

市場開市。 截至 2:43AM GMT。









伯明翰-地理位置

位於英格蘭中西部

- 英國第二大城市
- 2個和4個小時可覆蓋四千萬人口和全國90%區域, 極具戰略價值。

航空、鐵路和公路的交通非常便利

- 。 三條高速公路M5、M6和M42連接全英所有 地區
- o 乘火車往返倫敦或曼徹斯特均<1.5小時
- 伯明翰國際機場是英國第三大機場,直達全球110個城市

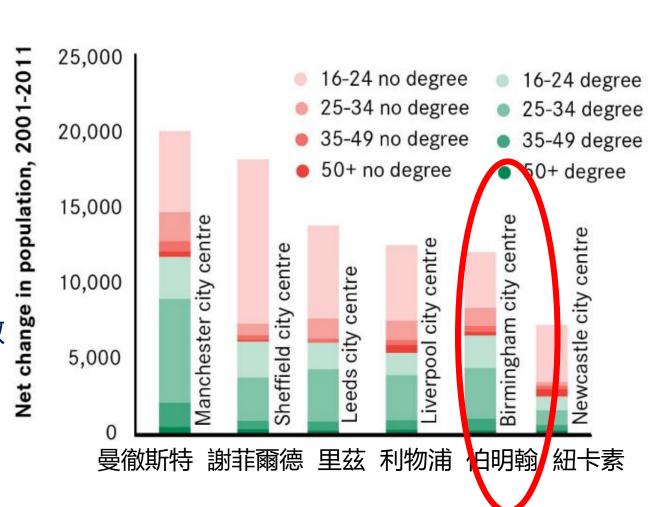




伯明翰 – 人口結構

人口年輕 + 高學歷

- · 英國第二高人口城市,市中心區人口達120萬 人、都會區人口約370萬
- 英國中西部地區中增長最快及最年輕化
 - 年齡界乎16至34歲居民佔全部人口的三分一以上, 高於英國整體(13.5%)
- 2007-16 人口增長: 103,726, 當中移民人數 60,393人, 佔58.2%
- 2016年就有6,016人從倫敦遷往伯明翰,遠超遷往英國其它城市的人數



Source: Office for National Statistics, 2014



伯明翰 - 交通連接國際

○ 伯明翰國際機場 (BHX)

- 每年處理旅客吞吐量超過970萬人次
- 提供在英國內陸航班(如愛丁堡、紐基)以及到歐洲(如米蘭、巴黎、柏林),美國(紐約),中東(杜拜)等國際直航
- HKG → BHX (最快約15小時*)





海南航空公司2017 年7月開辦**伯明翰來 往北京**航班。



**來源:Skyscanner*

伯明翰-主要交通

○ 高速公路

○ 高速公路M5、M6和M42連接全英所有地區

○ 鐵路

- o Regional Rail:於伯明翰市內行駛,亦能通往其周邊 城市 (如 Wolverhampton、Stafford、Rugby)
- National Rail:可通往英國各個城市(由伯明翰前往倫敦, 車程約需 1.5 小時)

巴士

多條巴士綫路於市內行駛,並能通往附近城市 Coventry、Wolverhampton)

電車

o 連接伯明翰及 Wolverhampton3









伯明翰 – 高等教育

5所大學:

- 合共超過75,000 大學生人口
- 學生總數於全英國位居**第2**
- 倫敦以外最大的高等教育中心



UNIVERSITYOF BIRMINGHAM



- o 世界82強名校 (QS World University Rankings 2016)
- 校友中共有2位諾貝爾獎得主及4位首相

Source: The Guardian, UK 2015

伯明翰大學



Newman University











伯明翰 - 商業活動

- 伯明翰連續4年是全英國最大的創業城市
- 2016年上半年便有9,151 家新公司成立。
- 《泰晤士報》稱伯明罕是「首都倫敦之外最有活力的創業社區」
- 2016年,伯明翰創業型企業數量增加37%;2011年至2015年之間, 外商直接注資額猛增243%。
- 大伯明翰區域於2015/16年吸引81項新的外國直接投資項目,創造大量就業人數。
- 高增值產業-即 Business, Professional and Financial Services
 (BPFS)、生命科技及數據產業於伯明翰有顯著的25%增長。





世邦魏理仕(CBRE) 指2016年上半年,伯明翰的辦公室佔用率超過50萬平方英尺,比過去五年同期的平均水平高出57%。



Savills World Research UK Commercial

Spotlight
Regional Office Market
Review & Outlook

February 2016



Regional occupational market

- Demand for prime office space in key regional cities has increased dramatically during 2015. This has been driven by local businesses, start-ups, and the rise in northshoring, where rising rents in London has driven further relocations to regional markets.
- 2015 take-up was 16% higher than the previous year (43% including the M25). Restored confidence and positive market sentiment has resulted in a considerable spike in demand for certain cities.
- Manchester, Birmingham
 Cardiff and Edinburgh have seen increases of 39%,105% 41% and 44% respectively, on the ten year average, with Birmingham and Cardiff finishing the year with the best take-up figures ever recorded. Going forward, Bristol is expected to see the best growth in 2016, up 45% as 2015.







成為倫敦以外的外商投資最熱門目的地,新創造出了1.9萬個新工作職位。

在這些投資中,汽車製造業佔了2/3,商業和專業服務佔項目的30%。



經濟發展

進駐伯明翰的國際企業

英國中南部經濟重鎮

- 經濟規模僅次於倫敦
- 製造業和商務服務業為主
- 重點發展產業: 低碳工業、 醫藥/健康醫療/生命科學 及農業食物業。

Sainsbury's





























伯明翰位處英國中部的地利,是國家辦事處和 跨國辦事處的理想地點。



德意志銀行 (Deutche Bank) 最近在伯明翰創造了1,200個就業機會。 Deutsche Bank

- 。 匯豐十層高的新總部將在**2018年1月開始啟用**,創造 1,200個就業崗位
- 2019年英國稅務海關總署 (HM Revenue & Customs) 將在伯明翰創造3,000個就業崗位,

HM Revenue & Customs







伯明翰 - 經濟發展



BIRMINGHAM

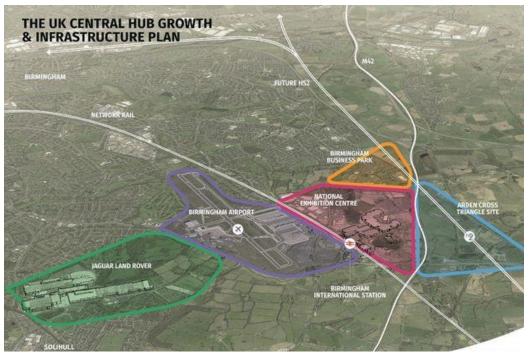
伯明翰 - 經濟發展

大型基建: 綜合發展區 (£2.1bn each year)

大城市規劃 - 擴展城市帶動就業

- 為期20年的市中心總體規劃項目 2010-2030
- 包括城區往外擴張,將原來市中心地帶擴大十倍; 進行大型建設及轉型計畫,刺激商業發展,增加 就業機會及辦公室的需求。
- 目標在2030年前擠入世界排名前20大城市。
- 增加50,000個就業額
- 。 每年將可帶來 **210億英鎊**的經濟效益
- 計畫核心包括耗資**5億英鎊**的「天堂」開發項目。





DEVELOPMENT PIPELINE

2017-2020



Size of scheme: 221,000 sq ft

Developer: Sterling Property Ventures / Rockspring

Start - Q1 2018 / PC - Q1 2020





Platform 21

Size of scheme: 112,000 sq ft Developer: LIM / Evenacre

Start - Q1 2018 / PC - Q4 2018

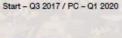
1 Centenary Square

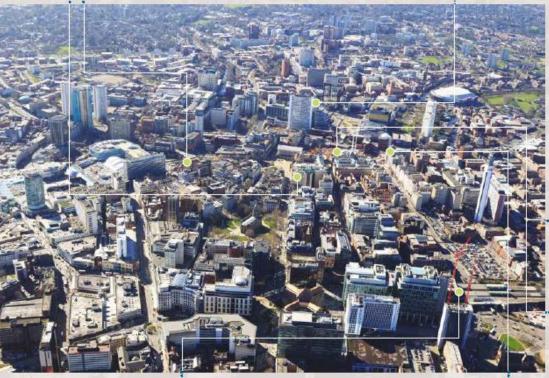
Size of scheme: 212,000 sq.ft Developer: Miller Developments

Start - Q2 2015 / PC - Q4 2017

3 Arena Central

Size of scheme: 240,000 sq ft Developer: Miller Developments / L&G





Crossway

Size of scheme: 76,254 sq ft Developer: Dunedin Property Start - Q2 2016 / PC - Q4 2017



One Chamberlain Square

Size of scheme: 172,000 sq ft Developer: Argent / Hermes Start - Q2 2016 / PC - Q4 2018

Two Chamberlain Square

Size of scheme: 183,000 sq ft Developer: Argent / Hermes Start - Q3 2016 / PC - Q1 2019



3 Snowhill

Size of scheme; 404,000 sq ft

Start - Q4 2016 / PC - Q1 2019

Developer: Ballymore / M&G



伯明翰 - 大型基建

耗資£7.5億翻新的伯明翰新街火車站每天服務 170,000名乘客,是英國除倫敦以外最繁忙的火 車站,也是全英國最繁忙的換乘站 --平均每37秒 鐘就有一輛火車開離。 翻新項目於2015年9月峻工

零售業因為Grand Central購物中心於2015年正式開業而變得異常興旺。這所巨型購物中心,面積約435,000平方呎,已成功吸引著名John Lewis百貨公司進駐,今天大伯明翰市已是倫敦市外全國唯一三大國內百貨公司同時具備的城市





伯明翰 – 經濟發展

大型基建: 綜合發展區

布林德利广场 (BRINDLEY PLACE)

布林德利广场始建于90年代。该项目区域临近运河,是开创性 的多用途综合开发项目,为伯明翰的商业与休闲带来了巨大转 变。该项目区域拥有120万平方英尺甲级写字楼,容纳诸多知 名企业及8,500名员工。德勤、德意志银行、苏格兰皇家银行 都驻扎于此。同时,布林德利广场拥有高端餐饮与休闲场所, 每天可吸引10,000名消费者。



阿瑞纳中心区 (ARENA CENTRAL) HSBC HQ 2018 年1月進駐

阿瑞纳中心区将于伯明翰市中心落成。作为"企业专属商区" 阿瑞纳中心区将为企业提供120万平方英尺的综合性商业空间。 汇丰银行将于2018年入驻,届时,阿瑞纳中心区的办公室将成 为其英国总部,容纳1,000名员工,办理汇丰银行在英国公司与 私人银行业务。







伯明翰 - 大型基建

天堂廣場 (Paradise Circus)

項目位於伯明翰市中心張伯倫廣場 (Chamberlain Square),總投資額達5億 英鎊。

第一期工程專注於基礎設施改造,包括改善樓盤周圍的高速公路和張伯倫廣場,並興建能夠俯瞰張伯倫廣場的兩座寫字樓。

屆時將作為普華永道總部,規模可容納達 1,400多名員工。





伯明翰一大型基建

伯明翰 Smithfield

復興工程Smithfield位於伯明翰市中心 New Street火車站的東南方,總面積 14公頃。

這一項目將提供新住宅區、零售市場和公共空間,同時伯明翰的Midland Metro輕軌將連接至該區域。





BIRMINGHAM INDUSTRIAL





Birmingham was once dubbed "The City of a Thousand Trades."

Midlands engine

Background

Birmingham was once dubbed "The City of a Thousand Trades." Business may have changed since this title was bestowed, but today, the city remains a heartland for British industry.

Since the 16th century, economic growth in Birmingham and the West Midlands has been very much dependent on a buoyent industrial backbone. Born out of textile and metawork manufacturing, this industrial nucleus has continually morphed over time to create a diverse industrial heartland known as the Midlands Engine'. Currently, the Midlands region acts as host to around 50% of the UK's industrial stock.

Particularly important was the opening of the Austin car plant in 1905 at Longbridge. This set in place the foundations for a long relationship between Birmingham and the automotive industry. Despite the decline and subsequent reinvention of Longbridge to a mixed-use centre, the success of Jaguar Land Rover, ULR) across the West Midlands supports a strong list or original engineering manufacturers (DEMs).

The geographical position of the region has also meant that the area was quickly established as the UK's pre-eminent logistics in but. Midlands-base supply chain companies enjoy access to six major motorways which bring over 90% of the UK population within 4.5 hours drive. This leading position is gaining even more significance, with Greater Ermingham a vital component in the growth of retail and e-commerce.

Whitst the industrial sector continues to evolve, the West Midlands refains its position as a global centre for industry, with manufacturing and the automotive industry forming vital components. However, it is the rapid structural change in refail that is shaping the next chapter of Birmingham's industrial journey.

大型製造業



Automotive

The ubiquitous growth of the motor car continues to support expansion of the industrial sector in Birmingham and the West Midlands.

Despite the inevitable peaks and troughs, the West Midlands today remains loyal to its automotive heritage, with LLR, MG, Astion Martin, BMW and London Taxi Company all based in the region. The most prominent success story has been the growth of JLR. The company has a turnover in excess of £22hn and more than 40,000 employees. Across the West Midlands, JLR now has significant property holdings with over 15 million sq ft of accommodation at Castle Bromwich, Minworth, Sollhuli, Wolverhampton, Coventry, Learnington and Gaydon. This is set to grow by an additional one million sq ft via the expansion of its Sollhuli plant and a creation of a further 1,600 new jobs.

"Despite the inevitable peaks and troughs, the West Midlands has retained its central position in the automotive world."

The influence of JLR's presence in the West Midlands extends beyond just its immediate operational facilities. Central to JLR's success is the positioning of its suppliers. Importantly, the Just in Timer ("IT") supply chain revolves around Tier 1 component and parts suppliers being situated within approximately 30 minute drive time from the main operations plants. This enables a production rate of one car per minute with JLR; only holding approximately five hours of finishing products on site at any time. It is estimated that eight jobs in the supply chain are created per single job at JLR, a clear example of the importance of the sector in the region.

It is notable that twelve years after the collapse of MG Rover, the West Midlands remains the largest UK export market for automotive goods. Notably, exports in H1 2017 reached over £8bn, 15% higher than at the same juncture in 2016. The journey of Midlands Motor clearly has many more miles to run, with new models coming on line and the evolution of electric and hybrid technology.



伯明翰 - 經濟發展

大型基建: 英國高鐵HS2項目



- 從倫敦前往伯明翰車程將縮短一半,49分鐘即可到達
- 總投資達到320億英鎊
- 創造超過60,000個就業機會
- o £13億地方經濟效益

從伯明翰出發前往:

Expected HS2 Journey Times										
ТО	NOW	H2S	Journey time							
London	1hr 21mins	49 mins	41% decrease							
Manchester	1hr 30 mins	40 mins	56% decrease							
Liverpool	1hr 34 mins	60 mins	36% decrease							
Leeds	2hrs	65 mins	46% decrease							
Newcastle	3hrs	2hrs 20 mins	22% decrease							







伯明翰 - 房屋價格

❖ 强勁住屋需求

- 大量新興行業吸引吸引年輕專業人士進駐
- 大型學生群衍生的住屋需求
- 激增的人口刺激需求

❖ 市中心住宅物業供應少

。 2016年之前每年新住宅單位供應少於500間

(來源: Select Property)

樓價將持續上升



供不應求

BIRMINGHAM

伯明翰 – 房地産市場

跑贏大市!

- 自2015年中開始, 每年樓價升幅5%-10%, 跑贏英國其他城市
- 自2009年累積升幅達43%
- 伯明翰現時住宅均價為<mark>英鎊175,000</mark>, 低於全國均 價英鎊243,000

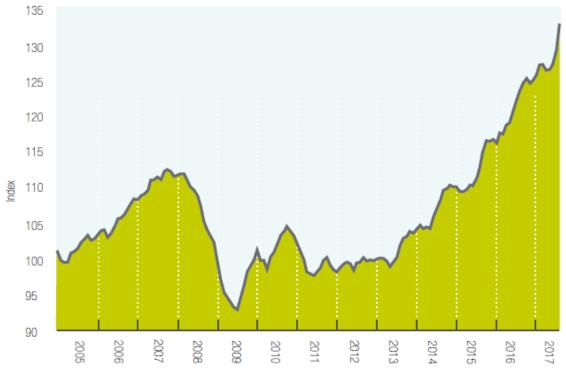
• 預計由2018年至2020年累積升幅達14%至平均尺

價英鎊500

Figure 4 Forecast: Birmingham house prices



Figure 1 **Birmingham average house price performance** (Indexed, 100=03/2004)



Source: Knight Frank Research / ONS

BIRMINGHAM

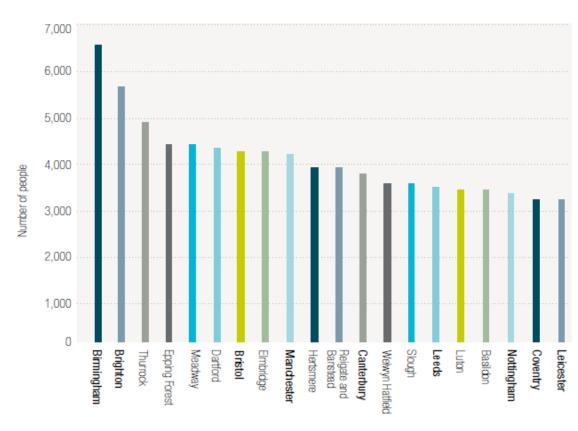
伯明翰 – 房地産市場

跑贏大市!

原因一: 外來人口

- 伯明罕市中心住宅呎價為英鎊300-450, 倫敦市中心呎價為英鎊1,000-2,000+
- 更佳生活環景、就業機會, 吸引大量年青人定居
- 優質大學

Figure 2 **Top destinations for those leaving London, 2016**Total outward migration by destination



Source: ONS / UK Migration Statistics

伯明翰 – 房地産市場

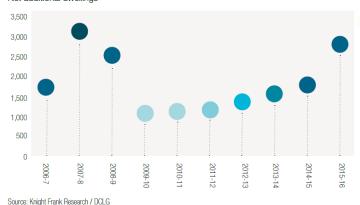
跑贏大市!

原因二: 供不應求

- 未來20年, 增加100,000家庭住戶
- 每年新屋需求達3,577間
- 每年新屋供應約2,000間

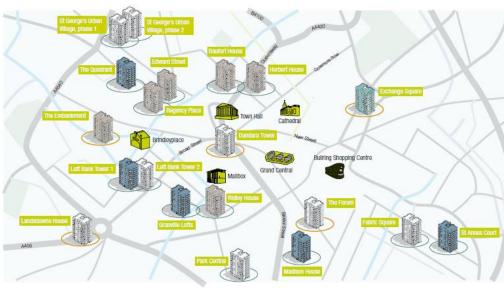
Figure 5 Growth in households, Birmingham

Figure 6 New housing supply, Birmingham Net additional dwellings



Birmingham Pipeline

Residential units under construction, city centre





Source: DCLG

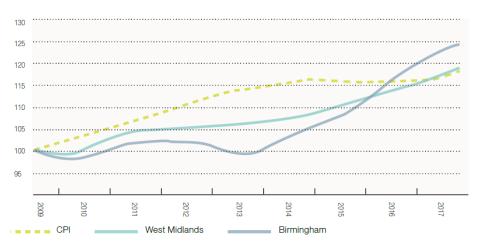
BIRMINGHAM

伯明翰 – 房地産市場

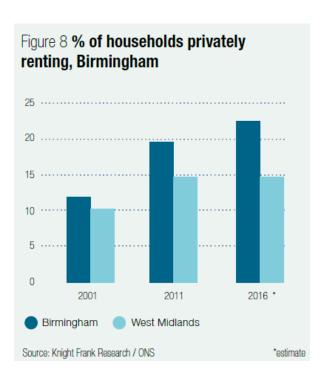
稳定租金升幅

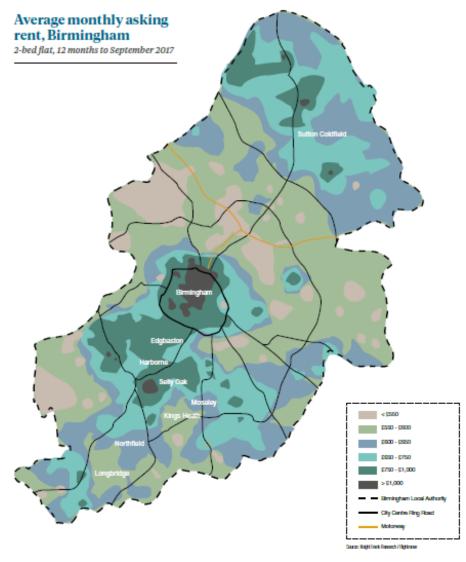
Figure 7 **Rental growth in Birmingham**

Average asking rents, 2 bed flat (indexed, Q42009=100)



Source: Knight Frank Research / ONS / Rightmove













PROJECT FAST FACTS

Project : The Curve II

Address: Birmingham, B15

Lease Term 250 Years

Builder : Crest Nicholson

Unit Size : 1 bedroom from 493 sqft

2 bedroom from 659 sqft

Total Unit: 46 Units

Ceiling Height : 2.4 m

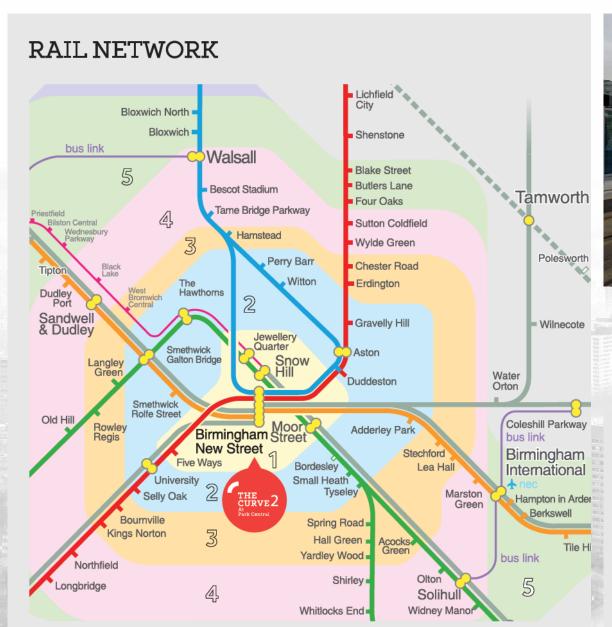
Service Charge : £2.03 / sqft (estimated)

Ground Rent : £250 (1 bed)

£350 (2 bed)

Completion: Q4 2018







city % zonal rail network for West Midlands cities & region

station with limited service



Birmingham Town Hall

Convention Centre

Malmaison Birmingham





Birmingham City University,

City Centre Campus







週邊大學

- University of Birmingham
 5分鐘車程
- 2. Aston University8分鐘車程
- 3. Birmingham City University 8分鐘車程
- 4. Newman University 15分鐘車程
- 5. University College Birmingham 9分鐘車程











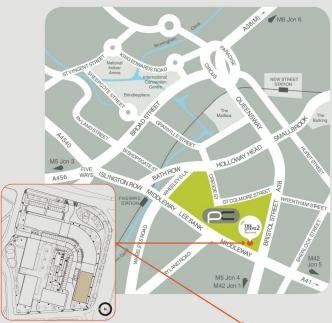




- O PARK CENTRAL
- 2 FIVE WAYS TRAIN STATION Regular services to the University of Birmingham in just 4 minutes
- THE MAILBOX
 Luxury canalside leisure and retail destination just a few minutes' walk from Park Central, anchored by Harvey Nichols
- THE CUBE
- NEW STREET TRAIN STATION
 Regular services across the UK,
 with London Euston 1 hour and
 24 minutes away
- BRINDLEYPLACE
 Award winning leisure and
 business destination featuring
 canalside bars and restaurants
 and top Birmingham attraction
 The SEA LIFE Centre
- NATIONAL INDOOR ARENA Multi-purpose arena which can stage sports, concerts, business conferences and exhibitions

- BROAD STREET
 A hub of pubs, bars and restaurants
- INTERNATIONAL CONVENTION CENTRE AND SYMPHONY THAL The ICC is one of Europe's leading concert and event venues. It features the Symphony Hall, home to the City of Birmingham Symphony Orchestra
- 10 LIBRARY OF BIRMINGHAM £193 million landmark building, set to open in 2013
- BIT TOWER
 The tallest building in Birmingham
 city centre
- 12 TOWN HALL Grade I listed landmark painstakingly restored to become a popular city centre venue
- 12 COLMORE ROW The heart of Birmingham's thriving business district

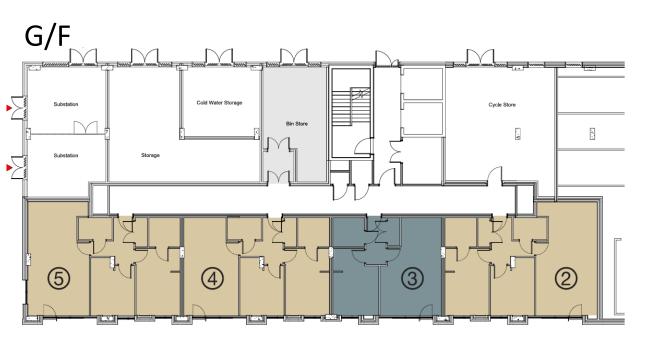
- 14 SNOW HILL TRAIN STATION Regular services to London Marylebone and the rest of the UK
- 15 RADISSON BLU HOTEL Hotel, Filini bar and restaurant and Obsession spa
- 18 O2 ACADEMY BIRMINGHAM Entertainment venue with an exceptionally busy diary of gigs, from up and coming talent to top international artists
- 17 THEARCADIAN CENTRE
 A choice of bars, restaurants and
 a comedy club set in the heart
 of Chinatown and Birmingham's
 Theatre District
- 10 BULLRING
 Over 160 shops including
 Selfridges and Debenhams,
 together with 25 restaurants

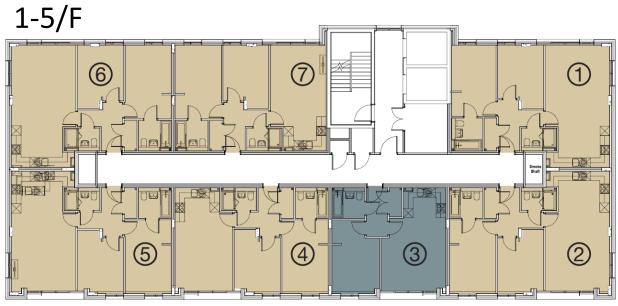










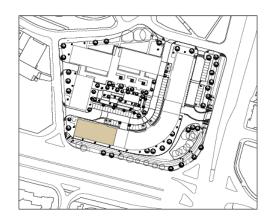




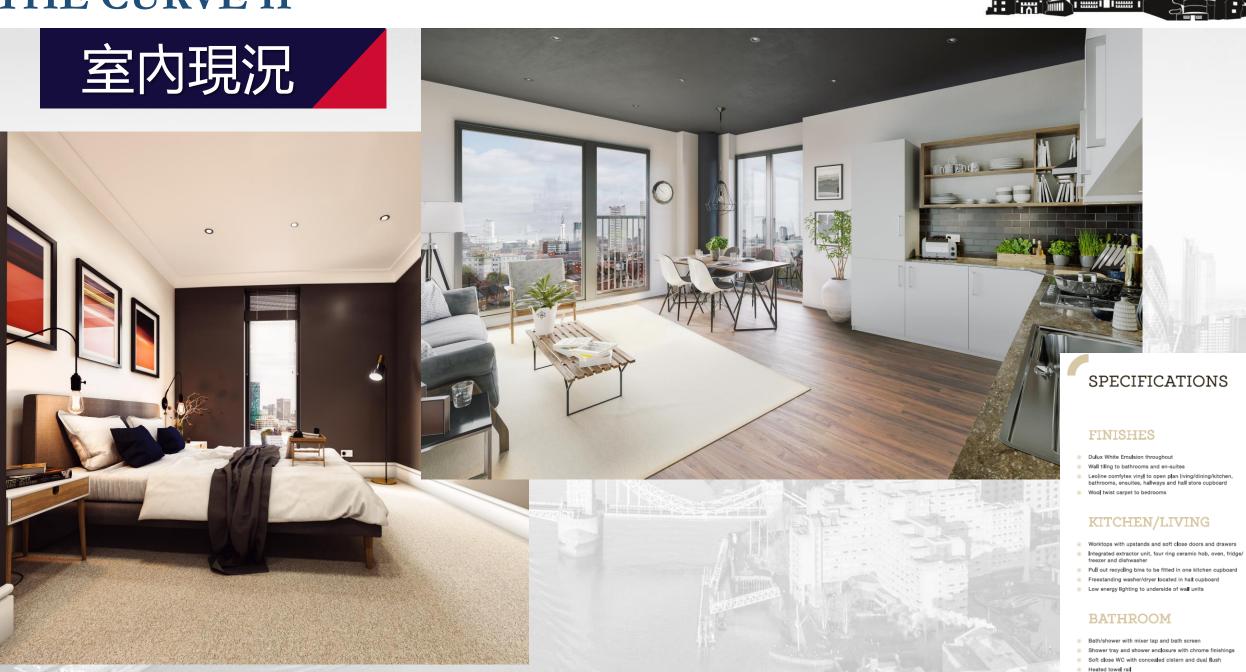


- 1 BED
- 2 BEDS

Floor	Unit numbers								
	1	2	3	4	5	6	7		
0	-	2300	2301	2302	2303	-	-		
1	2304	2305	2306	2307	2308	2309	2310		
2	2311	2312	2313	2314	2315	2316	2317		
3	2318	2319	2320	2321	2322	2323	2324		
4	2325	2326	2327	2328	2329	2330	2331		
5	2332	2333	2334	2335	2336	2337	2338		
6	2339	2340	2341	2342	2343	2344	2345		









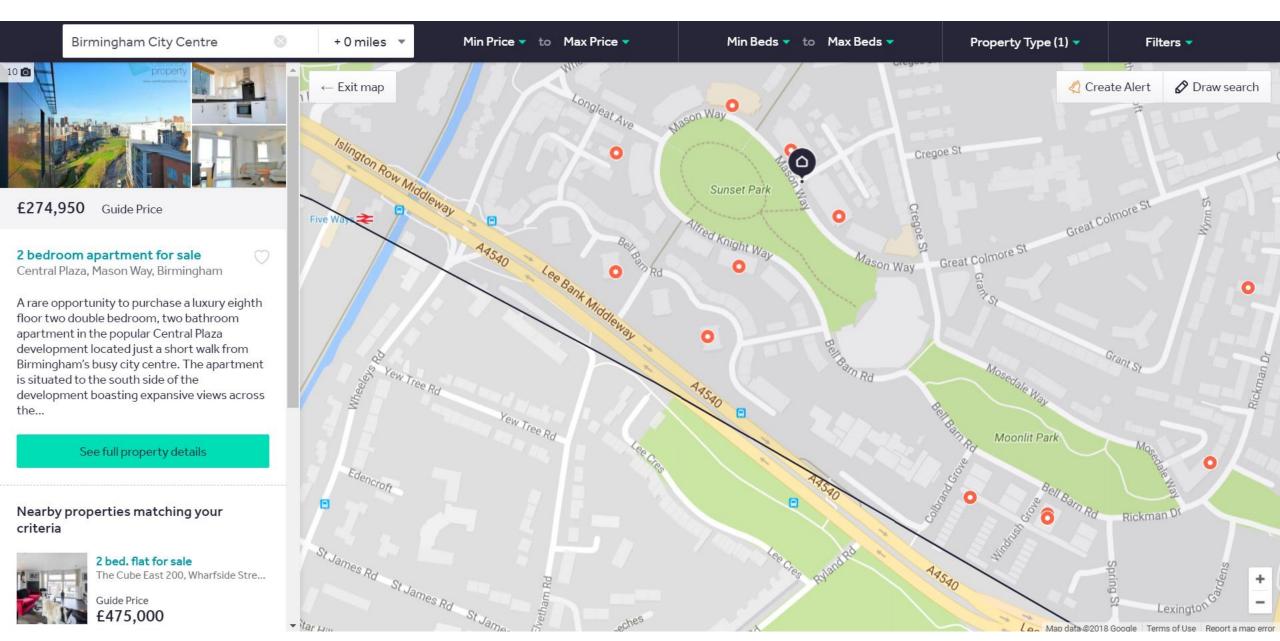




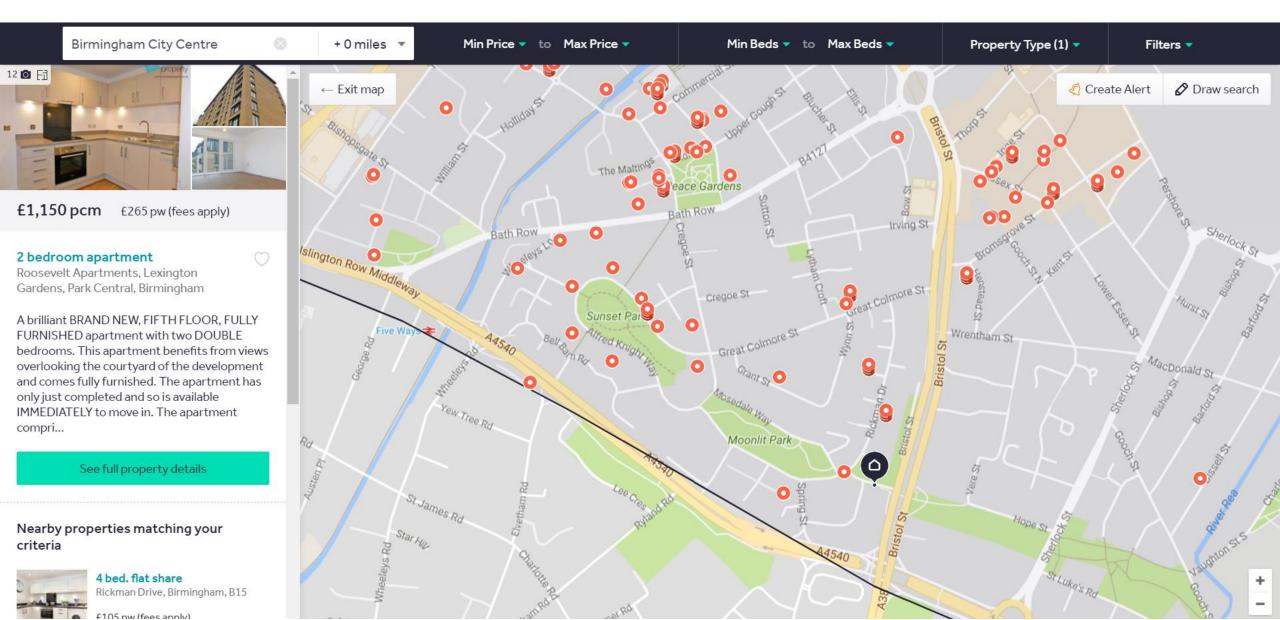














購買流程

- 1. 今日付港幣50,000預訂金
- 2. 21天内於香港簽署**買賣合同 (SPA)** 及簽約同時**匯款10%首期**到英國律師信託戶口
- 3. 簽約6星期後支付5%
- 4. 90天内退回港幣50,000預訂金
- 5. 本集團可代客戶申請最高六成按揭,年息約3.64%,供款期可達25年
- 6. 2018年10月收樓及支付樓價的85%



申請按揭流程

- 1. 英國中國銀行Natwest可提供<mark>最高六成按揭</mark>,浮動年息約 3.64%,供款期可達25年
- 2. 銀行會查閱香港個人<mark>信貸記錄</mark>, 但英國的貸款**不會記錄**於你 的信貸評級
- 3. 借款人每月收入最低要求為港幣25,000
- 4. 借英鎊, 還英鎊!
- 5. 貸款年期長達25年,年齡上限為65歲,以較低者為準
- 6. 按揭申請所需基本文件如下:
 - 最近3個月糧單及銀行月結單
 - 最近2年稅單
- 7. 整個申請過程於香港進行,不需前往英國





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